

**Senate File 2122 - Introduced**

SENATE FILE 2122

BY PETERSEN

**A BILL FOR**

1 An Act authorizing the payment of commissions in connection  
2 with motor vehicle rental collision damage waiver sales.  
3 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA:

1 Section 1. Section 516D.4, subsection 2, paragraph a,  
2 subparagraph (4), Code 2014, is amended to read as follows:

3 (4) The car rental company ~~shall not~~ may pay commissions to  
4 a rental counter agent or representative for selling collision  
5 damage waivers ~~and~~ but is prohibited from considering volume  
6 of sales of collision damage waivers in an employee evaluation  
7 or determination of promotion.

8

EXPLANATION

9 The inclusion of this explanation does not constitute agreement with  
10 the explanation's substance by the members of the general assembly.

11 This bill authorizes the payment of commissions by car  
12 rental companies for collision damage waiver sales. Currently,  
13 Code section 516D.4 prohibits car rental companies from paying  
14 a commission to a rental counter agent or representative  
15 for selling collision damage waivers. The bill modifies  
16 this provision to provide that a car rental company may pay  
17 such commissions. The bill retains a prohibition against  
18 considering collision damage waiver sales volume in an employee  
19 evaluation or determination of promotion.